

QUEEN'S UNIVERSITY
DEPARTMENT OF ECONOMICS
MIDTERM EXAMINATION

Economics 390

March 2, 2012

Instructor: John M. Hartwick

Time Allowed: 75 minutes.

Answer 3 (three) questions. (Equal value).

1. a) The Hotelling problem “asks”: given the world’s S_0 tons of oil in a large tank, how does one analyze the systematic drawing down of the S_0 tons over a future interval of time? Explain the Hotelling “answer”.
b) Given demand schedule $p = A - 2Q$, discount rate (interest rate) $r = 0.1$, unit extraction cost, 2 and initial stock $S_0 = 100$ tons, show TWO STEPS in the solution to Hotelling’s problem.
2. a) Explain “zero profit intertemporal arbitrage” in the competitive Hotelling model.
b) Explain how the monopoly Hotelling analysis differs from the competitive industry case.
3. a) Nordhaus worked on a competitive Hotelling model, extended to incorporate different qualities of energy sources (say oil deposits). Discuss the economics of the switch from one deposit to the next.
b) What is Nordhaus’s “backstop supplier”? (Insert a backstop supply into the basic Hotelling model).
4. Intertemporal analysis of oligopoly is complicated because COMMITMENT by a “player” is an unreasonably strong assumption. Comment on “the commitment problem” in oligopoly analysis, with exhaustible resources.

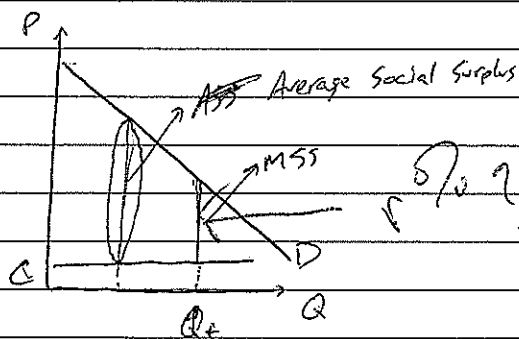
TEST

Name _____ Student Number _____

Subject Econ 390 Section _____ Book No. 1 of 1 Books

9 (a) Hotelling's solution to the optimal extraction of oil is to equalize the marginal social surplus over time periods, so that the present value of the marginal social surplus provided no opportunities for intertemporal arbitrage opportunities. This means that in every consecutive period the marginal social surplus must increase by $r\%$. This is "Hotelling's $r\%$ rule". Starting at time T , the last time period of extraction, the marginal social surplus must be equal to the average social surplus.

10 Since the marginal social surplus is the price \rightarrow less the cost for the marginal unit of production and the average social surplus is the greater



than the marginal social surplus for all $Q > 0$ (assuming ~~time~~ constant cost, negatively-sloped demand curve), at period T to have average SS equal to marginal SS, $Q_T = 0$.

By increasing the marginal social surplus ($= P(Q) - c$) by $r\%$ in every period working backward from time T , output in each period can be found. This production pattern is Hotelling's solution to maximizing social surplus. ✓

"FORMULA" ?

b) $P = A - 2Q$ $r = 10\%$ $C = 2$ $S_0 = 100$

Time T: $Q_T = 0$ $MSS = P(Q) - C = A - 2$

T-1: $MSS = (A-2)/(1+r)$ $P(Q_{T-1}) - C = \frac{A-2}{1.1}$ ✓

$Q_{T-1} = \frac{A}{2} - \frac{P}{2} = \frac{A}{2} - \left(\frac{(A-C)}{1.1} + 2 \right) / 2$ $Q_{T-1} = 1 + \frac{A}{2} - \frac{A-2}{2.2}$

T-2: $MSS = \frac{A-2}{(1.1)^2}$ $P(Q_{T-2}) - C = \frac{A-2}{(1.1)^2}$ ✓

$Q_{T-2} = \frac{A}{2} - \frac{1}{2} \left(\frac{A-2}{(1.1)^2} + 2 \right)$ $Q_{T-2} = 1 + \frac{A}{2} - \frac{A-2}{2(1.1)^2}$

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Time Period	Output
T	0
T-1	$1 + \frac{A}{2} - \frac{A-2}{2(1.1)}$
T-2	$1 + \frac{A}{2} - \frac{A-2}{2(1.1)^2}$

Extract at t

extract at t+1

$P_t - c$
profit

$P_{t+1} - c$
profit

INDIFFERENCE \Rightarrow

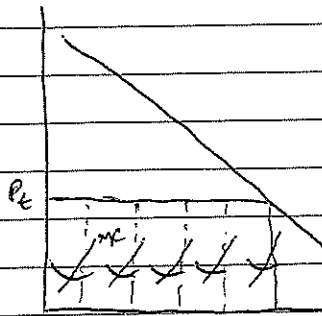
$P_t - c = \left(\frac{1}{1+r} \right) (P_{t+1} - c)$

② a) Zero profit intertemporal arbitrage in the competitive Hotelling model is the condition that ~~is not the production~~ results in an equilibrium production extraction pattern. When there is zero profit intertemporal arbitrage, there are no profitable opportunities available from changing the production pattern and extracting any given unit of oil in a different time period. If Hotelling's industry is represented by many small firms, each possessing only one unit of oil that must be extracted in any one given time period $t \in (0, T)$ at cost c , there will be zero intertemporal profit arbitrage if $(P_t - c) = (P_{t+1} - c) / (1+r)$ for all time periods.

This condition will mean that the present value of extracting in any given time period is equal, so that firms are indifferent to which period they extract in. Competition will ensure that there is zero profit intertemporal arbitrage, which means that $(P_t - c)$ will increase at $r\%$ per year ~~to make~~ across the industry, which satisfies Hotelling's solution. In effect, firms individually maximizing profit will organize in such a way that there is no intertemporal arbitrage profit opportunities, and this outcome is necessary and sufficient to satisfy Hotelling's outcome. However, if the industry is not comprised of price-takers,

but rather L.C. Gray firms with U-shaped average cost curves,

where $Q_t = \sum q_t$ for n firms, there is



no zero profit intertemporal arbitrage outcome. Firms

would normally ~~not~~ increase $(P_t - MC(q_t))$ by $r\%$ per period,

but since $q_t \neq 0$ there ~~will~~ would be

a price jump after time T if all firms increased marginal

profit by $r\%$, there is ~~an~~ an arbitrage opportunity to

withhold supply until all competitors (following Gray's solution) ~~exhaust~~

exhaust their supplies, and then become a monopolist. Because

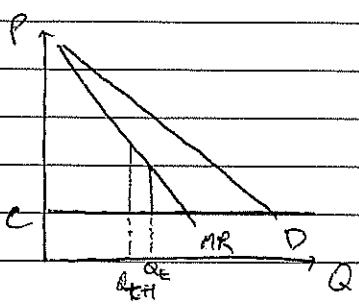
there is an intertemporal profit arbitrage opportunity, Hotelling's

necessary and sufficient condition is not met and the market

outcome will not be a Hotelling solution.

PV of sum

b) A monopolist seeks to ~~optimize~~ max $P(Q)Q - c(Q)$. Supposing constant unit cost of extraction c , the ~~first-order condition~~ profit-maximizing condition is to increase $(P(1 - \frac{1}{\epsilon}) - c)$ by $r\%$ per period. This function is marginal revenue and



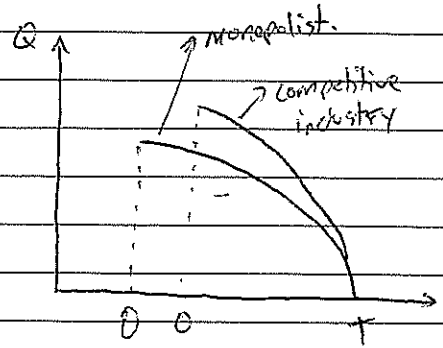
for a linear demand function has a greater negative slope than the demand function.

The competitive industry Hotelling solution was to increase $(P(Q) - c)$ by $r\%$ per year

but the monopoly solution is to increase $(P(Q)[1 - \frac{1}{\epsilon}] - c)$ by $r\%$ per year. ~~This~~ This means that it requires a lesser change of Q to achieve the same $r\%$ growth for a monopolist, and so

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detail A monopolist will (working backwards from T) increase production slower than a competitive industry working backwards. This means a monopolist has higher prices and a longer extraction duration than a competitive industry. Stiglitz provided a counter example, where if $P(Q) = AQ^{-B}$



and $C=0$, the monopolist would follow the same extraction path as a competitive industry, but otherwise the monopolist would extract over a longer period than a competitive industry.

③ a) Nordhaus' model can explain ~~heter~~ discretely heterogeneous

energy sources, where the costs are the variable factor.

The model starts with the most expensive source working backwards

from time T using a Hotelling model. This last firm will deplete

its resources at time T but start at some time t_n with

some price of energy P_{t_n} . This price is the backstop price

of the secondly most expensive energy source, as the final

energy source will begin extracting when prices reach this level. As

such, the second most expensive energy source ~~works~~ works

backwards from t_n , increasing its marginal profit in

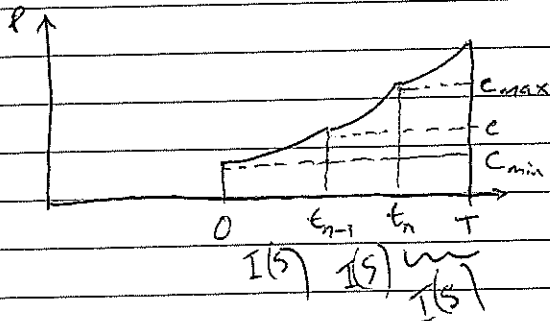
each period from t_{n-1} to t_n as a Hotelling outcome. This

is repeated by the next-most expensive energy source, all

working backward from time T and the most expensive source.

Graphically depicted below. In this manner each deposit

follows a Hotelling solution, and



maximizes its profit. There is

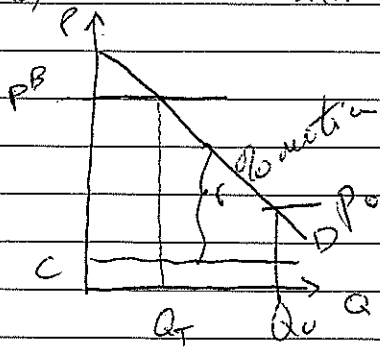
zero profit intertemporal arbitrage

because each deposit ^{firm} quality is

does the best it can.

Smoothly "adjusts" price "jump" in rent

b) Nordhaus' backstop supplier is an alternative energy source



that is competitive at price P^B .

P^B is a cap on the demand price of the energy source, so price cannot exceed P^B . If a competitive industry set $Q_T=0$,

the market price would be P^B , rather than the demand function's corresponding price. The Hotelling solution with

a backstop supplier is to set $Q_T > 0$ such that

$P(Q_T) = P^B$ and work backwards from this point. If

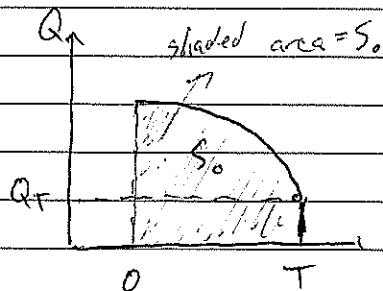
the industry failed to do this, it would be unable to increase marginal profit by $r\%$ (because at this point the price = P^B

and $(P^B - c)$ does not change with Q). Therefore to equalize

the present value of marginal profit across time, the industry

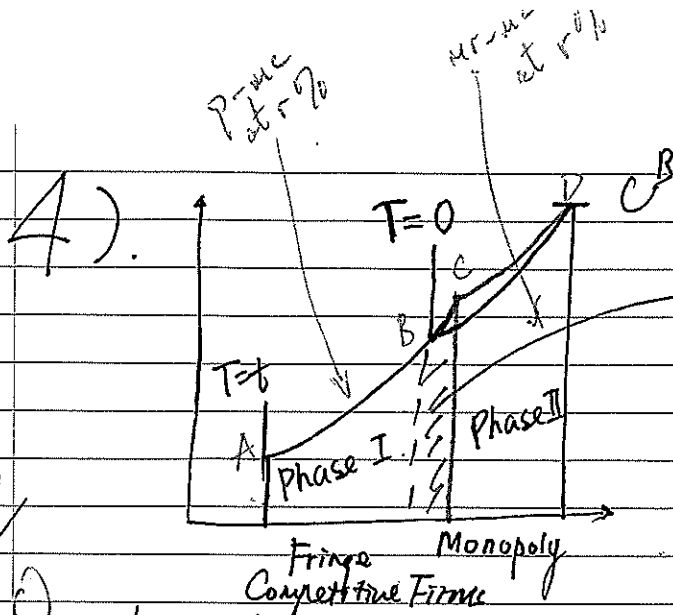
will supply Q_T where P^B intersects the demand curve,

and follow the extraction pattern. This means that with backstop



supply ~~extraction~~ depletion will

occur more rapidly.



Commit to AB at $T=t$; then fringe ~~leaves~~ leaves and BC is ~~more~~ less profitable than BD. Break the commitment and do not supply the shaded area, rather supply as a monopolist.

In order to get rid of the fringe, the competitive firm first, the monopolist would dump some of its resources into the market to lower the price and accelerate the extraction path of competitive firms.

In phase I, the ~~monopolist~~ monopolist will fake as a competitive firm and sell some of its resources. It commits to ~~an~~ ^{the} extraction path AB at time t . However, ~~the~~ when time $= 0$ arrives, or when the competitive firms run out of ~~their~~ ^{their} resources and are out of the energy market, following the extraction path AB to ~~BA~~ BC is ~~not~~ as profitable as following the extraction path of BD as a monopolist. Thus, at $T=0$, the monopolist is tempted ~~to~~ to break the commitment, committed extraction path BC and follow the more profitable path BD in phase II.

The nature of the market makes ~~it~~ possible to exist two phases of extraction. The committed extraction path ~~is~~ ^{is} not in the beginning of phase I is not as profitable as the ~~the~~ ^{new} extraction path in phase II. ^{when entering phase II} The monopolist finds it profitable to break the commitment.

It is a problem of closed loop situations where the firm has incentive to cheat and break the initial commitment.